

Company Description

Triarch Industries operates with a strong commitment to excellence, ensuring that every job, client interaction, and decision reflects this core value. The company emphasizes the importance of well-defined systems, accountability, and execution in achieving outstanding results. Guided by its operating standards, Triarch continuously strives to set and exceed high-performance expectations, fostering growth and success.

Role Description

This full-time remote Outside Sales Representative role involves developing and maintaining client relationships, identifying new business opportunities, and delivering compelling sales presentations. The successful candidate will provide exceptional customer service, create tailored solutions, and collaborate with internal teams to meet sales targets and customer needs.

Qualifications

- Expertise in Sales Presentations and New Business Development, with the ability to identify and pursue opportunities.
- Strong skills in Relationship Building and Customer Service, ensuring client satisfaction and fostering lasting partnerships.
- Excellent Communication skills, both written and verbal, to effectively engage with clients and internal stakeholders.
- Self-motivated and results-oriented, with the ability to work independently in a remote environment.
- Proven track record in meeting or exceeding sales targets and quotas is an asset.
- Prior experience in a sales or business development role within a relevant industry is preferred.